



WE'VE GOT A TALENT FOR BUSINESS.®

June 21, 2019

Via: Stevem.peters@dwd.wisconsin.gov

Steve Peters, Chair Administrator
Wisconsin Workers' Compensation Division
201 E. Washington Ave.
Madison, WI 53702

Re: PEO Workers' Compensation Reform

Dear Mr. Peters,

On behalf of QTI Human Resources, Inc., I wanted to reach out regarding an important proposal pending before the Workers' Compensation Advisory Council (WCAC). QTI Human Resources is a Wisconsin-based Professional Employer Organization (PEO) that has been in business for over 20 years. As a PEO, we provide a range of human resource related services to our client employers, including the payment of payroll taxes, employee benefits and workers' compensation. Offering our client employers a range of benefit plan and insurance choices is critical to their growth and ours.

As it relates to workers' compensation, our home state of Wisconsin is one the last states in which we do business where our clients do not have the express option to maintain their own policy. In the overwhelming majority of the states that allow client-sponsored policies, our organization still sponsors the policy. Based on that experience over the years in those other states, the proposed change being considered here in Wisconsin would likely not result in any significant shift should it be enacted.

In short, QTI Human Resources fully supports this proposal. Wisconsin employers should be given the option to maintain their own workers' compensation insurance coverage inside a relationship with a PEO. The current Wisconsin law has forced us to turn away employers and their workers from our robust PEO service offerings because those employers need to maintain their current risk program.

We urge the WCAC to support this proposal to bring Wisconsin in line with the 40+ states that permit this option.

Sincerely,

A handwritten signature in black ink that reads "Tara Conger". The signature is fluid and cursive, written over a light blue horizontal line.

Tara Conger
Chief Operating Officer
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