



WISCONSIN DEPARTMENT
of HEALTH SERVICES

Supporting Wisconsin to Expand Fully Integrated Dual Eligible Special Needs Plans (FIDE SNPs)

Project funded by Arnold Ventures
Long-Term Care Advisory Council
September 10, 2024

ATI Advisory



SPEIRE HEALTHCARE STRATEGIES

To protect and promote the health and safety of the people of Wisconsin

Agenda

- Welcome & Introductions
- Project Overview and Background on Dual Eligible Special Needs Plans (D-SNPs)
- Discussion
- Opportunities for Continued Engagement

About the Team

Wisconsin is receiving support from ATI Advisory and Speire Healthcare Strategies through funding from Arnold Ventures, a foundation with a focus on improving care for populations with complex needs.

ATI Advisory (ATI) is a research and policy advisory services firm supporting clients across sectors to solve healthcare policy and programmatic challenges.

Speire Healthcare Strategies (Speire) is a boutique healthcare consulting firm providing advisory services at the intersection of policy and strategy.

Project Scope

The purpose of this engagement is to support Wisconsin DHS to develop a strategic plan to advance expansion of a Fully Integrated Dual Eligible (FIDE) SNP program statewide to serve more dual eligible individuals.



Landscape analyses on dual eligible enrollment



Conduct outreach and engagement with key partners on integrated care options



Desktop review of relevant state statute and procurement requirements



Facilitate decision-making to identify policy options to expand FIDE SNPs, both geographically and by population



Administer survey to partners on improving integrated care for dual eligible individuals



Develop a strategic plan outlining options for FIDE SNP expansion in partnership with DHS

Key Deliverable

Strategic plan outlining the best options for Wisconsin DHS to expand FIDE SNPs.

D-SNPs are Medicare Advantage plans tailored to the needs of dual eligible individuals

- A D-SNP is a type of Medicare Advantage product that:
 - Only enrolls individuals who are dually eligible for Medicare and Medicaid
 - Must have a contract between the plan and state, the State Medicaid Agency Contract (SMAC)
 - Must have a Model of Care tailored to the needs of dual eligible individuals
 - Must coordinate or integrate Medicaid services and Medicaid appeals and grievances
 - Can serve both full benefit dual eligible individuals (people who are eligible for all Medicare and Medicaid benefits) and partial benefit dual eligible individuals (people who receive some Medicaid cost-sharing and support)

FIDE SNPs, such as Family Care Partnership plans, offer the most integrated coverage option for full benefit dual eligible individuals as compared to other D-SNPs

The Dual Eligible Population of Wisconsin

There are a total of 184,290 dual eligible individuals in Wisconsin
• 169,523 are full benefit dual eligible individuals



There are 84,673 dual eligible individuals enrolled in D-SNPs



There are 2,332 dual eligible individuals enrolled in FIDE SNPs

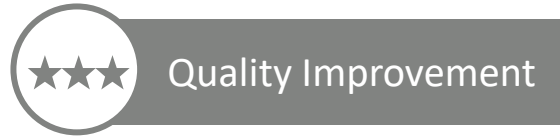
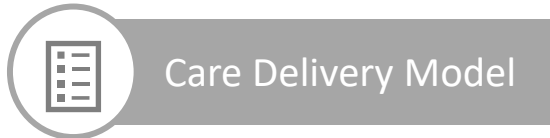


There 82,341 dual eligible individuals enrolled in other D-SNPs

Source: ATI Advisory analysis of Medicare Master Beneficiary Summary File (2019 - 2024), CMS Plan Benefit Package (2019 - 2024), MMCO Integration Status File (2019 - 2024)

State oversight of D-SNPs: States can design D-SNP programs to improve care for dual eligible individuals

While states do not have oversight authority for non-D-SNP Medicare Advantage plans and for beneficiaries enrolled in Traditional Medicare,* states can design D-SNP programs to achieve state-specific goals. Examples of how states can influence how D-SNPs operate are included below.



*Oversight authority refers to state oversight outside of the scope of State Department of Insurance and other regulatory oversight obligations at the state level.

Goals for Partner Engagement

1

Identify the key barriers and challenges to plans offering FIDE SNPs in the state of Wisconsin

2

Understand the overall experience of dual eligible individuals currently enrolled in Partnership and non-Partnership plans

3

Understand general perception of current integrated coverage options and a proposed effort to expand FIDE SNPs, both geographically and/or by population

Discussion Questions

- What do you view as the most common needs of people who are dual eligible?
- What is the overall experience for members, families, providers, and other interested parties with Wisconsin's coverage options for dual eligible individuals?
- For organizations and providers serving dual eligible individuals, what are the most frequent gaps in long-term care or services that providers struggle to address on behalf of these individuals?
- How should the state think about expanding FIDE SNP options including by geography or by population?

Opportunities for Continued Engagement

- DHS remains committed to hearing from its partners and may be **available for one-on-one discussions** as time allows to receive additional feedback.
 - Please contact DHSDMSHMO@dhs.wisconsin.gov if interested in scheduling a 1:1 meeting.
- Other opportunities to remain engaged include:
 - DHS plans to administer a broad partner engagement survey in the next month or so on topics similar to those discussed today. DHS welcomes attendees of the Long-Term Care Advisory Council to participate in the survey.
- Please send any other thoughts or feedback to DHSDMSHMO@dhs.wisconsin.gov.